



**EARN YOUR
MASTERS
DEGREE
AND \$100
IN FREE
PRODUCT**

Receive \$100 in Mary Kay Product

(to sell or keep) by completing each of the following assignments in the month you signed your agreement or the following month.

New Consultant Get Acquainted Call or video chat with your Director

Online education: Complete Skin Care Confident*

Schedule your Kick Off Party with your Director
Date: _____

Select 3 friends or family members over 21 to listen with you as your Director covers our income opportunity. This will help you learn how to share our income opportunity. You will also earn your beautiful Pearls of Sharing Earrings. This can be done 3 ways:

Place any size discounted order.

Order Date: _____

Order Amount: _____

- Three-way call with your Director and guest
- Video Chat with your Director and guest
- Meet in-person for coffee/tea

1. _____
2. _____
3. _____



Online education: Complete the first 8 Steps of MK University*

Yippee! I have completed all 6 of the Mary Kay University "assignments" and earned my \$100 in FREE Mary Kay Products!

Your Name: _____

Date Completed: _____



BONUS! Invite 3 or more friends or family members to listen with you and receive the matching Pearls of Sharing Bracelet.

4. _____
5. _____
6. _____

BONUS! add a new team member and receive the beautiful Pearls of Sharing Necklace.

New Team Member: _____



*To access MK University and Skin Care Confident online training, go to the InTouch home page (www.marykayintouch.com). At the top access the Education tab, drop-down menu will take you to Mary Kay University. Or, you can go to your Great Start App and access them from there.

start something *Beautiful*

Welcome to the Wonderful World of Mary Kay!
We are so excited to have you join our Mary Kay family.

Whether you are wanting to be your own best customer and take care of a few friends and family, or build a solid customer base or maybe move up into leadership, as your Mary Kay Director, I am looking forward to supporting YOU!



Here is a check list that will help you get off to a strong start.
Complete each suggestion and check off the box.



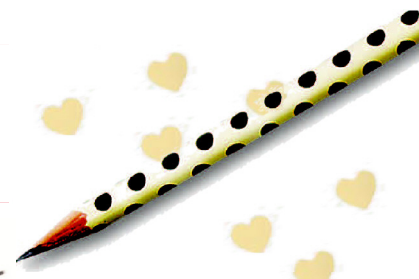
- ☐ Log onto MaryKayInTouch.com**
- ☐ Complete get acquainted call with your Director
- ☐ Download Great Start App
- ☐ Set up your Mary Kay Personal Website**
- ☐ Set up your Propay account**
- ☐ Send me your photo
- ☐ Schedule your Launch Party with your Director
- ☐ Make your Contact List (see enclosed suggestions)
- ☐ Download My Customers App
- ☐ Yay! You Did it! Do something FUN to celebrate!

**Let me know when you are finished and I will send you a
“Get Started Color Bundle”.** Any questions, please let me know.

****You will find an access link in your first email from Mary Kay**

build
your

Contact List



Look at the following categories and begin to make a list of people you know. Remember we have no territories and with the option to share virtually, your contacts can be anywhere in the country.

FRIENDS

BFF
Childhood Bestie
High School Friend
College Roomie
Friend you rarely see
Friend who lives out of town
Old Friend
New Friend

RELATIVES

Mother
Mother-in-Law
Grandmother
Sister
Sister-in-Law
Aunt
Cousin
Niece

ASSOCIATES

Co-Worker
Other department Co-Worker
Receptionist
Works in your building
Former Co-Worker
Friend from Gym/Mom's Club/Other Club
Friend from Service Organization
Friend from Social Group
Friend from Spiritual Group

SOCIAL MEDIA

Any of your friends on social
with skin (women and men)
in the United States

NEIGHBORS

Neighbor to the left
Neighbor to the right
Neighbor across the street
Neighbor who walks her dog
Old Neighbor
Former Roommate
Apartment building resident
Leasing office employee

CONNECTIONS FROM SPOUSE & KIDS

Spouse's Co-Worker
Receptionist
Parent from School
Parent from Sports
Parent from the Bus Stop
Parent from the PTA/PTO
Kid's Teacher
Kid's Teacher from Last Year
