

Engagement Questions

1. I have a Question...Which book do you recommend to overcome fear of money?
2. If you had to start all over again and knew nobody...What's the first thing you would do to grow your business from scratch?
3. What would you say are the TOP struggles "most" Network Marketers have in their business?
4. I'm curious, what was the best advice you were given when you started your network marketing journey?
5. Tell me the last thing you did and add ... Like A Boss!
6. If I could snap my fingers and be on any beach in the world, I'd be on _____
7. If you could only get more time or get more money each day, which one would choose?
8. If you could wave your magic wand and get anything you want, what would that be?
9. Are you a PLAYER or a SPECTATOR in your business?
10. Do you believe in LUCK?
11. Do you celebrate St. Patrick's Day? If so, what are your plans?
12. Are you a superstitious person?
13. Did you know that Facebook stories have its own algorithm?
14. If you could add, remove or change any feature on Facebook...what would it be?
15. Do you keep your social media profile public or private and why?

1. Top Leadership Tips to Grow a Full Time Income

- ❑ Drop all your excuses
- ❑ Grow where you lack
- ❑ Build a culture where everyone is valued
- ❑ Track Your Numbers
- ❑ Walk the Talk
- ❑ Simplify to Multiply

2. 3 Ways to Get Unstuck in Your Business

- Be Coachable and listen to your mentor/upline
- Go Back to Basic (simplify the process)
- Find Accountability & Evaluate

3. 3 Secret Places to Find Qualified Prospects

- Prospects friends of friends
- Follow Gurus and make connections with other people in that network
- Groups (make human connections with people who stand out to you)

4. 3 Tips to make growing your social media presence stand out

- Decide on which platform you're building on - they're all different, have different guidelines so make sure you abide by the guidelines
- What content is appropriate for that platform, create a plan so you know what you're going to post each day ... branding buckets
- Show up consistently, Batch your content so you post consistently

5. How to crush your goals this year

- Get crystal clear on your goal ... not I want to be successful, but what does that actually look like .
- Routine ... figure out what works for you and do it every day
- It's not about you, get clear on who your perfect prospect is and deliver the content that serves them and helps them with their problems. Remember what you put out there will come back to you tenfold! You will attract what you put out!

6. The 4 C's to growing your business and your team

- Commitment
- Consistency
- Coaching

- Community

7. THE ONE THING you MUST AVOID to Become Successful In Your Business

- Comparitis and
- how you have compared yourself to others and how that made you feel.

8. The ONE Thing That Will Change Your Business FAST!

- Creating a daily mode of action

9. How to create a DMO to get lucky in your business

- What do you want to achieve
- Work that backwards so that you know what to do daily
- Add those activities into your calendar to execute

10. Are You Feeling Lucky?

- Talk about the importance of making your own luck. Luck only happens when preparation & action meet opportunity.

11. Here are four crucial things you need to do consistently if you want to see fast results in your business.

- Set a Specific Goal.
- Surround Yourself with Successful Team Leaders and Coaches.
- Design a Clear Three-Month Action Plan.
- Make sure at least ONE person is looking at the business every single day (Want it faster? Invite more)

12. How To Choose A Mentor

- Identify their strategy - Does it align with you & how you want to grow your business?
- Look at their life & lifestyle - Is it one you want?
- Look at their students - Are they getting results?
- How do they make you feel? You have to jive with them... If there's a clash in personality, everything else won't matter.

13. What does it really take to become successful and why it has nothing to do with luck

- Overnight success stories vs what it really took to get there
- Commitment
- Consistency
- Lots of failures
- Never giving up

14. What is shiny object syndrome and how to stop it from ruining your success

- The grass might seem greener on the other side but in reality it's greener where you water it
- Jumping from company to company because they have better products or better comp plan won't help you to get there faster
- Buying one course after another won't give you a magic button of success, only action and commitment to one thing at a time

15. 3 questions to ask yourself to identify your personal brand in minutes

- How do I want my followers to feel about me?
- What do I want my followers to think about me?
- What action do I want my followers to take when they get to know me?