



**EARN YOUR  
MASTERS  
DEGREE  
AND \$100  
IN FREE  
PRODUCT**

**Receive \$100 in Mary Kay Product**

(to sell or keep) by completing each of the following assignments in the month you signed your agreement or the following month.

New Consultant Get Acquainted Call or video chat with your Director

Schedule your Kick Off Party with your Director  
Date: \_\_\_\_\_

Place any size discounted order.  
Order Date: \_\_\_\_\_  
Order Amount: \_\_\_\_\_

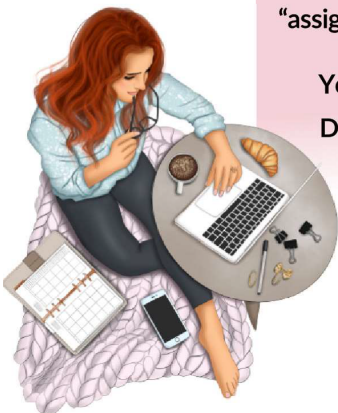
Online education: Complete the first 8 Steps of MK University\*

**Complete Skin care modules in MK Confident, found under Education on the InTouch website.**

Select 3 friends or family members over 21 to listen with you as your Director covers our income opportunity. This will help you learn how to share our income opportunity. You will also earn your beautiful Pearls of Sharing Earrings. This can be done 3 ways:

- Three-way call with your Director and guest
- Video Chat with your Director and guest
- Meet in-person for coffee/tea

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_



**Yippee! I have completed all 6 of the Mary Kay University "assignments" and earned my \$100 in FREE Mary Kay Products!**

Your Name: \_\_\_\_\_

Date Completed: \_\_\_\_\_



**BONUS!** Invite 3 or more friends or family members to listen with you and receive the matching Pearls of Sharing Bracelet.

4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_



**BONUS!** add a new team member and receive the beautiful Pearls of Sharing Necklace.

New Team Member: \_\_\_\_\_

\*To access MK University and Skin Care Confident online training, go to the InTouch home page ([www.marykayintouch.com](http://www.marykayintouch.com)). At the top access the Education tab, drop-down menu will take you to Mary Kay University. Or, you can go to your Great Start App and access them from there.



start something

# Beautiful

Welcome to the Wonderful World of Mary Kay!  
We are so excited to have you join our Mary Kay family.

Whether you are wanting to be your own best customer and take care of a few friends and family, or build a solid customer base or maybe move up into leadership, as your Mary Kay Director, I am looking forward to supporting YOU!



Here is a check list that will help you get off to a strong start.  
Complete each suggestion and check off the box.



- ◇ **Log onto MaryKayInTouch.com**
- ◇ **Complete get acquainted call with your Director**
- ◇ **Download Mobile Learning app**
- ◇ **Set up your MK My Shop**
- ◇ **Set up your Square app, get link to sign up from your Recruiter. Charge 3% add'l to each order put on a CC.**
- ◇ **Send me your photo**
- ◇ **Schedule your Launch Party with your Director**
- ◇ **Make your Contact List (see enclosed suggestions)**
- ◇ **Download interactive catalog, Mirror Me & Skin Analyzer apps to help your clients with.**
- ◇ **Yay! You Did it! Do something FUN to celebrate!**

Let me know when you are finished and I will send you a  
"Get Started Color Bundle". Any questions, please let me know.

**\*\*You will find an access link in your first email from Mary Kay**

build  
your

# Contact List



Look at the following categories and begin to make a list of people you know. Remember we have no territories and with the option to share virtually, your contacts can be anywhere in the country.

## FRIENDS

- BFF
- Childhood Bestie
- High School Friend
- College Roomie
- Friend you rarely see
- Friend who lives out of town
- Old Friend
- New Friend

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## RELATIVES

- Mother
- Mother-in-Law
- Grandmother
- Sister
- Sister-in-Law
- Aunt
- Cousin
- Niece

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## ASSOCIATES

- Co-Worker
- Other department Co-Worker
- Receptionist
- Works in your building
- Former Co-Worker
- Friend from Gym/Mom's Club/Other Club
- Friend from Service Organization
- Friend from Social Group
- Friend from Spiritual Group

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## SOCIAL MEDIA

- Any of your friends on social with skin (women and men) in the United States

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## NEIGHBORS

- Neighbor to the left
- Neighbor to the right
- Neighbor across the street
- Neighbor who walks her dog
- Old Neighbor
- Former Roommate
- Apartment building resident
- Leasing office employee

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## CONNECTIONS FROM SPOUSE & KIDS

- Spouse's Co-Worker
- Receptionist
- Parent from School
- Parent from Sports
- Parent from the Bus Stop
- Parent from the PTA/PTO
- Kid's Teacher
- Kid's Teacher from Last Year

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